

### BIDDING WARS: SMART TIPS TO STAND OUT WITHOUT BREAKING THE BANK

courtesy of The Republic-Monitor of Perryville, MO • www.republicmonitor.com

WELCOME TO PERRY COUNTY

## Welcome to Perry County,

the place roughly 20,000 people call home, and anchored by the county seat of Perryville. We are proud to be a population full of opportunities for anyone who wants to join our thriving business economy, diversified industry or strong manufacturing base. We are also pleased to be home to a substantial agricultural foundation strongly boosted by our hardworking residents. We are the perfect blend of old and new, where industry, technology and agriculture meet.

Whether our visitors are seeking and celebrating their Saxon-German history, searching for unique personalized gifts or looking for something off the beaten path, Perry County offers a wide array of attractions.

Located in the heart of beautiful Southeast Missouri, our community and the surrounding region offer scenic views of the Mississippi River, a national forest, and abundant recreational opportunities uncommon for a community of our size, including multiple wineries, theater and plenty of activities for the outdoor enthusiast. Our rolling hills, and rich river bottoms serve as a backdrop to a lively mix of fine food, fun times, vibrant arts, rich history and a warm Midwest welcome.

Perry County is the birthplace of the Lutheran Church Missouri Synod and Concordia University. Perryville is also the site of the first Catholic Seminary west of the Mississippi River and the historic seat of the American Vincentians. The National Shrine of Our Lady of the Miraculous Medal is in Perryville and, Perryville is honored to be the home of the Missouri National Veterans Memorial, featuring a full-size, exact model of the Vietnam Wall.

Perryville is a bustling community of quaint shops, diverse commerce, fitness activities, and many other luxuries that would be expected in a large city - yet it maintains the comforts and charm of a small town. We are also the home of several fabulous restaurants with roots that run deep and host to an eclectic retail market. Finally, Perryville's park system features a 105,000 square foot park center complete with

Olympic-size, indoor swimming pool, a 417-seat theatre showing first-run movies and plays, 10-baseball fields, a splash pad, a dog park, the Bank of Missouri Soccer Complex and nearly 7 miles of concrete hike/bike trails.

Whether you are staying for a visit, just passing through or you've decided to Plant your Family Here, we know you'll feel at home and love your experience in Perry County.

**Mike Sauer, Presiding Commissioner** 

Larry Riney, Mayor



#### 2022 | september | 3

what to expect

and what they can afford.

### EXCLUSIVELY INCLUDED WITH EVERY INSPECTION



## Home Improvements







If you've recently put your house on the market, be prepared to welcome several types of visitors into your space, especially if you host an open house. Here are the kinds of viewers you're most likely to meet.

- · Future sellers are more interested in the real estate market than buying your home. They're often neighbors who want to compare your home to theirs and appraise its value.
- Curious visitors aren't ready to buy right now. They're mainly interested

Service

James N. Southard

(573) 547-3575

Residential

FHA • Commercial • Farms

visitor. Certified General Real Estate Appraiser (2009024165) Appraisal

#### 400 Ash Street Perrvville

(at the corner of S. Kingshighway) Fax: (573) 547-3575 bistate2@ccilink.net



Molly Olson - Manager Renea Bohnert - Assistant Manager

18 W. Ste. Maries St., Suite 2, Perryville, MO 573-547-7755 • Fax: 573-547-7788

Real estate viewings:

in seeing what type of properties are out there

> Shoppers visit several open houses before putting in an offer. They're looking for a good opportunity and will often ask specific questions and try to determine if you can negotiate.

 Convinced visitors are enthusiastic. They're convinced your home is the perfect fit and can imagine themselves living there. They've fallen in love with the property and are only touring it to confirm their decision.

Simplify the selling process by engaging the services of a real estate broker. They know how to deal with each type of





Buying a home during a bidding war can be complicated. Depending on the situation, you may have to alter your purchase offer several times before it's accepted. Here are a few tips to help you stand out and avoid overpaying.

#### **SET A MAXIMUM PRICE**

During a bidding war, the property

# without breaking the bank

price can quickly rise. Therefore, it's essential to set a maximum amount you're prepared to pay for the home. This includes knowing your borrowing capacity.

#### **DETERMINE A MOVE-IN DATE**

If you have the flexibility, negotiating the move-in date can help you seal the deal. For example, you can delay the move-in date to give the seller more time to put their affairs in order.

#### **MEET THE OWNER**

Touring the property while the seller is on-site allows you to ask questions and negotiate. It also helps establish a bond of trust and demonstrate your seriousness to potentially sway the owner's decision.

You can also take the opportunity to find out about the owner's reasons for selling. This will help you determine whether they're in a hurry to sell or want to take advantage of a hot market.

Do you keep getting caught up in bidding wars and finding it difficult to buy a home? Consider hiring a real estate broker to help.

## THE BANK OF **HOME SWEET HOME**

Home is where life happens. As a local community bank, we work closely with our customers to understand their priorities and the changes that affect their finances. No matter how you choose to bank, the Bank of Missouri is here for you. See Tiffany or Shannon with your home loan needs!

MORTGAGELOANSBYSHANNON.COM TIFFANYHAERTLING.COM

NMLS# 503410



Making your dreams come true!

Beth Yamnitz GRI Broker/Officer 573-768-1541

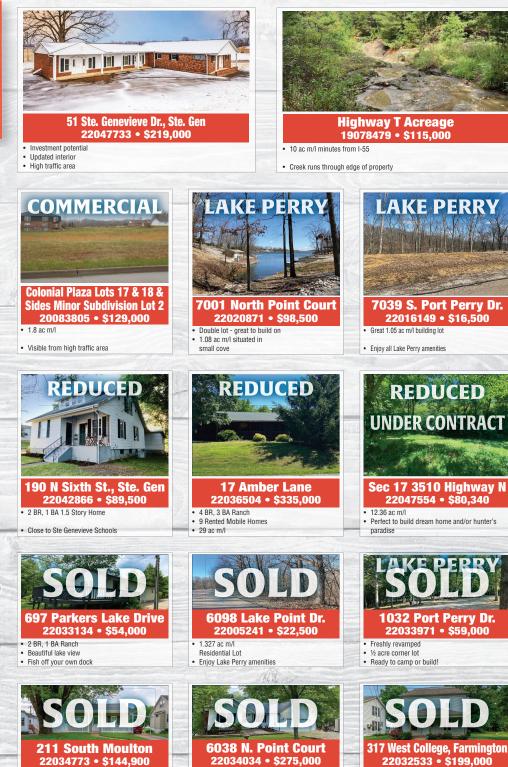
Mike Yamnitz Sales Associate/Officer 573-768-1089



1303 W. Saint Joseph Street

573-547-1214 www.ahreal.com





3 BR, 1 BA Move in ready
Vaulted ceilings
Storage space

2 BR, 2 BA on Lake Perry
Fireplace and Covered Deck
Attached Garage

2 Story, 3 BR, 3 BA
 Renovated

Close to amenities

Elizabeth Taylor 573-768-5115 Kyle Yamnitz 573-270-7872 Devin Blandford Andrew Graham 573-517-8686 573-768-9053

m Nick Vaeth 573-880-3163 Ashley Lankford 573-535-0498

Heidi Walker 505-210-0008 Jason Blechle 573-513-0170



#### Tract 1 BCR 310 Marble Hill 63764

- Newly surveyed and great trail systems
- Excellent deer and turkey hunting
- Electric available and 127.1 acres m/l



#### Hwy E, 555 Morning Star Circle, Perryville MO 63775

- 113.68 acres m/l of prime recreational land!
- Approximately 2400 sq ft. Bardominium & a 5 bed 1 bath farm house included with sale as both of them are currently providing income as the bardominum is an Air/BNB and the farm house is being rented!
   Would be a prime family getaway place with a creek on the property and breathtaking views!



#### Dorthy Drive, Perryville MO, 63775

- 1.78 acres m/l

- Great opportunity to build a home with a walk out basement
- Excellent Location!



#### Tract 2 BCR 310 Marble Hill 63764

- · Newly surveyed and great trail systems
- Excellent deer and turkey hunting
- · Electric available and 127.2 acres m/l



#### 8995 Bammann Pl. Dittmer MO, 63023

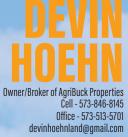


#### 1 BCR 538 Marble Hill, MO 63764

142.71 acres m/l consisting of mostly hardwood timber with a few small fields
2 bed 1 bath house making for an excellent hunting cabin
Very peaceful setting with excellent hunting opportunities

\$464,000 - MLS # 22029102

212 WEST SAINTE MARIES ST. | PERRYVILLE, MO 63775 | 573-513-5701 | WWW.AGRIBUCKPROPERTIES.COM









griBuck PROPERTIES











f



A CHARMEN







 Tract 1 consists of 129.36 recently surveyed acres m/l
 Abundant stand of marketable timber with excellent hunting opportunities Electric readily available and navigable trails all over the property



30 Zeno St., Perryville, MO 63775 1.03 acres m/l Prime duplex development building opportunity includes an up to date survey



**OUR PERH** 

K.











414 West Street, Frohna, MO 63748 Mixture of pasture land and timber Excellent hunting opportunities Electric available and in the process of having up to date survey. \$373,500 · MLS # 22027713

100









414 West Street, Frohna, MO 63748 Good mix of timber, tillable land, and pasture land Stocked pond on property Electric available and in the process of having up to date survey \$210,000 · MLS # 22027706





1310 W. St. Joseph, Perryville, MO